









This project is funded by the Spanish Government and is part of the "Lebanon Recovery Fund", a Lebanese Government led Programme established on the occasion of the Stockholm Conference.

PROJECT PROGRESS REPORT NUMBER 10

SUPPORT FOR LIVELIHOODS AND ECONOMIC RECOVERY IN WAR-AFFECTED AREAS OF LEBANON

Project Number: (FB/LEB/09/002)

September 2010

PROGRESS REPORT 10

REPORT COVER PAGE

Recipient UN Organization: UNIDO Project Number: FB/LEB/09/002	Report Number: 10 Project Title: Support for Livelihoods and Economic Recovery in War-Affected Areas of Lebanon (LAISER)
<i>Reporting Period:</i> July to September 2010	<i>Project Budget:</i> USD 1,500,000
 List of Partners: UNIDO Ministry of Industry Ministry of Economy and Trade Ministry of Agriculture The Presidency of the Council of Ministers The Association of Lebanese Industrialists The Syndicate of Lebanese Food Industrialists The private agro-industry, factory owners 	 Project Coverage/Scope: Southern suburbs of Beirut Southern Lebanon Bekaa Valley
Abbreviations and acronyms:UNIDO: United Nations Industrial Development OrganizationMOI: Ministry of Industry LRF: Lebanon Recovery Fund	 Project Duration/Closed Project: The project is being operational from September 2007 till October2010. The on-going Phase II was launched in April 2009 and is expected to end up in October 2010.

Table of contents

		Description	Page
I.		Purpose	5
II.		Resources	6
III.		Implementation and Monitoring Arrangements	7
	a)	Implementation	7
	b)	Monitoring	8
	c)	Procurement	8
IV.		Results	8
	a)	Support overview	10
	b)	Rebuilding Livelihoods	12
	c)	Equipment Procurement	12
	d)	Capacity Building	14
	e)	Project management	18
	f)	Project implementation	18
	g)	Implementation modality	19
V.		Summary of implementation	20

Annexes

1.	List of beneficiaries to be or are being supported on Phase II	27
2.	Detailed list including the total number of beneficiaries	33
	that attended the capacity building activities	55

Tables

1.	Project Budget	2
2.	Results	9
3.	Total distribution of support	10
4.	Total number of Phase I and Phase II enterprises	11
5.	Distribution of support rendered to Phase I and Phase II	11

6.	Status of Phase II equipment	12
7.	Training and Study Tour 2009-2010	14
8.	Phase II expenditures as per September 2010	19
9.	Status of each project output	21

NARRATIVE REPORT FORMAT

I. PURPOSE

Development Objective:

Support Economic Recovery and restore industrial units in war-affected areas of Lebanon thereby generating employment and alleviating poverty in the country.

Immediate objectives:

- a. Strategic support to the Ministry of Industry to monitor and implement the programme for the rehabilitation of the agro-industrial sector.
- b. Provision of technical assistance and inputs for the rehabilitation of damaged agro-processing facilities both in rural and urban areas.

Activities/Output 1:

- 1.1 Finalize the tech. and environmental assessment of the agro-industrial sector in war-affected areas, including sectoral support services
- 1.2 Assess the needs to strengthen institutional support: skill development needs that are necessary to provide effective services for the rehabilitation work
- 1.3 Prepare comprehensive proposals for the rehabilitation of affected enterprises: interventions, plants layout, tech. specif. and adequate budgetary details.
- 1.4 Conduct participatory workshops with all stakeholders to present the proposals and select priority enterprises to be rehabilitated
- 1.5 Establish a PSC involving the main counterparts to oversee the project activities and advise
- 1.6 Provide required training for nationals to supervise and advise on the rehabilitation work
- 1.7 Prepare a work plan for the rehabilitation work
- 1.8 Assist the Ministry of Industry to implement policy decisions leading towards effective post war rehabilitation of the agro-industrial sector

Activities/Output 2:

- 2.1 Confirm planned interventions with each selected enterprises
- 2.2 Final contract negotiations and legal and financial arrangements for the work to be conducted and the equipment to be installed.
- 2.3 Finalize engineering designs, technical specifications and procure equipments/spare parts
- 2.4 Remedial works/new upgrading construction at site

- 2.5 Repair unserviceable equipments and install and commission new machines/ production lines
- 2.6 Plan and conduct employee training for unfamiliar machinery and new product production
- 2.7 Provide assistance for the dev. of business plan; management and supervisory staff training
- 2.8 Provide TA to agro-enterprises, including GMP, linkage to markets, research, finance, etc.
- 2.9 Monitoring, evaluation and corrective measures

The project achieves its objectives through rehabilitating a number of SME agroenterprises in South Lebanon, the Bekaa Valley area and the Southern Suburb of Beirut. The project inputs, i.e. rehabilitation work, provision of equipment and capacity building, are based on a comprehensive action-plan. The action-plan and its ensuing activities are prepared and agreed upon by all stakeholders in accordance with the Project Document.

II. RESOURCES

Financial Resources:

Table1: Project budget

All figures in USD		
Category	Budget Phase I	Funds Phase II
Personnel	575.800	160.000
Civil works	500.000	100.000
Training	230.000	80.000
Transport	25.000	10.000
Supplies and commodities	30.000	15.000
Equipment	1.342.938	1.010.000
Travel	50.000	20.000
Miscellaneous	50.000	6.869
Sub-total	2.803.738	1.401.869
Agency support	196.262	98.131
Total (USD)	3.000.000	1.500.000

Human Resources:

National Staff:	1 National Project Coordinator
	1 Administrative Assistant
	1 Field Officer
	1 Driver
National consultants:	1 Olive oil expert
	1 Mechanical Engineering expert
	1 Civil Engineering expert
	1 Textile equipment expert
	1 Database expert
	1 Film documentation expert
International Staff:	1 Chief Technical Advisor (on split missions)
International consultants:	1 Leather expert

III. IMPLEMENTATION AND MONITORING ARRANGEMENTS

a) Implementation:

Four entities are involved in the project's implementation: UNIDO headquarters, the UNIDO Regional Office in Lebanon, Ministry of Industry, and the recipient enterprises. A system of close collaboration has been built between the entities with frequent exchange of information about the project's aims and objectives, i.e. outcomes of enterprise assessments, the recommended equipment to be purchased, building renovation works to be done and capacity building to be organized.

Selection of which enterprises to support has involved a dual system. First, a general assessment of each enterprise was made by the Project Management Unit (PMU). This assessment was based on a comprehensive questionnaire combined with visits to each enterprise by staff from the PMU. On the basis of this assessment a scoring and ranking system was developed.

Second, experts - local and international - were engaged to identify equipment for enterprises within the different sectors, i.e. the woodwork, food & beverage, olive oil, leather and textile sectors.

Third, local experts were engaged to assess building rehabilitation works for the enterprises, and to provide required drawings and specifications.

b) Monitoring:

Follow-up and monitoring of the project's implementation is done by the UNIDO Regional Office in Lebanon in close collaboration with Ministry of Industry and the Lebanon Recovery Fund under the Presidency of the Council of Ministers (PCM). Monitoring is done through site visits, telephone conferences, meetings, and reporting to the projects' Programme Steering Committee (3-4 times per year), Ministry of Industry (weekly), Lebanon Recovery Fund/PCM (monthly and bi-annually), and UNIDO's headquarters (continuously).

The high frequency of information exchange has been adopted partly because of the complexity of the project, i.e. identifying more than 100 enterprises, scattered over a wide geographical area and within 5 different main sectors. Another equally important reason relates to the fragile political situation, where the project has experienced numerous brief stop-go situations.

c) Procurement:

Procurement of goods and services is done through UNIDO's bidding processes for local and international tendering and procurement. The majority of equipment has been procured through international bidding, which has been handled by UNIDO headquarters. For both local and international procurement relevant local suppliers were invited to participate in the tenders. Local procurement has been done for building renovation work and some equipment.

IV. RESULTS

The project support restoration of the economic activities within micro, small and medium sized agro-industries; more specifically the project support enterprises within the food and beverage, olive oil, textile, leather and wood work sectors. The enterprises are located in South Lebanon, the Bekaa Valley and in the Southern Suburb of Beirut. The achievements made in relation to the performance indicators are as follows:

Table 2: Results

Performance indicator*	Results
Restored economic activities and diversification of economic/income generating activities	The project has supported 85 enterprises all of which have had their operations restored or enhanced. The target for Phase I + II is 135 enterprises to be restored.
Increased food security in MSMEs.	Increased food security has been ensured for the owners and employees of the assisted enterprises through the provision of food processing equipment. The capacity building activities on basic food hygiene have played a catalytic role in the adoption of good manufacturing and hygiene practices in the Enterprise, including understanding of technical concepts related to relevant standards for the implementation of Food Security Mananagement Systems.
Project is implemented efficiently and in accordance with the plan and timing	Implementation of Phase I was on time and schedule. This Phase has been declared operationally completed and the unutilized funds will be returned to the LRF as soon as all financial transaction are finalized.
	An extension has been requested for Phase II for the following reasons:
	 Delays in the delivery, installation and testing of the remaining equipment. Conducting related training for the supplied equipment. Adequate monitoring of all project activities, corrective measures and final handover - exit strategy and sustainability of project activities.
Number of jobs created	Many of the refurbished enterprises have been shown to generate new employment opportunities in their respective areas.
	Phase I: According to a survey conducted in September 2009 among 48 enterprises 655 new jobs have been created after the end of hostilities in

	2006 to 655 at the time of the survey ¹ .
	Phase II: The survey for Phase II is ongoing for 37 enterprises.
> Replication	Development of knowledge and success stories where similar project is presently being implemented in Iraq adopting a similar form of intervention.
> Sustainability	The success of project has been rewarded by a Phase III, funded by the Government of Italy.

Overall the project is on time and achieving its objectives; equally, in its implementation, it has followed the designed model for its execution, i.e. made a work plan and in other ways involved the beneficiaries and other stakeholders in planning of the activities and selection of inputs etc.

a) <u>Support Overview</u>

In the wake of the war in 2006 135 MSMEs had applied to MOI for support. These enterprises had been seriously damaged during the war and expected assistance. From the outset 25 applicants from the printing sector had to be excluded, as they were medium to large units with several millions of damages each and beyond the LAISER budget possibilities.

Subsequently, the project team visited each of the remaining 110 companies. As a result of these visits, 25 units were excluded, as their owners were either not interested in starting up their company again or had left the area. At the end of this process the project had identified a total of 85 primary client enterprises that fit the LAISER support criteria.

Enterprises that applied to the Ministry of Industry	135
Printing sector excluded	-25
Closed / not interested	- 25
LAISER Beneficiaries	85
Covered in Phase I	48
To be Covered in Phase II	37
Balance	0

 Table 3: Total Distribution of Support

Of the 85 primary client enterprises that have been or are being supported by LAISER, 48 were included in Phase I and the remaining 37 are being part of Phase II. This means that LAISER will have achieved full coverage of its listed enterprises.

¹ Independent External Evaluation (December 2009), LAISER Lebanese Agro-Industry Support and Economic Recovery, "Support for Livelihoods and Economic Recovery.

LAISER Beneficiaries	Phase I	Phase II	Total
Wood	12	15	27
Textile	13	4	16
Leather	7	7	15
Food	6	9	15
Olive Oil	7	-	7
Others	3	2	5
Total	48	37	85

Table 4: Total Number of Phase I and Phase II Enterprises

A breakdown of the distribution of the support is presented in tables below.

	Phase I	ase I Phase II						
Sector	Equipment	Civil Work	Total		Sector	Equipment	Civil Work	Total
Wood	11	4	15		Wood	15	1	16
Textile	11	4	15		Textile	6	0	6
Leather	5	2	7		Leather	7	0	7
Food	5	3	8		Food	11	1	12
Olive Oil	7	2	9		Olive Oil	-	-	-
Others	-	3	3		Others	2	0	2
Total	39	18	57		Total	41	2	43

 Table 5: Distribution of Support rendered to Phase I and II

As shown in the tables above a total of 85 enterprises have received support. The support rendered has been in three forms: The provision of equipment and/ or civil works, i.e. building renovation and capacity building.

In addition to the 85 Enterprises:

- 1- The Ministry of Industry has received equipment and had its buildings renovated (54 office equipment and furniture has been delivered);
- 2- Promotion of the project led to a wider scope of assistance than planned forreaching more than 491 beneficiaries and 387 companies including government institutions, business associations, enterprises not included in the original lists from MOI and university students who have received support through various forms of capacity building activities.

b) Rebuilding livelihoods

Building rehabilitation for Phase I have been accomplished for 18 Enterprises. As for Phase II, two enterprises benefited from civil work; the work has been completed at both enterprises.

c) Equipment Procurement

The installation and commissioning of **Phase I** equipment was completed in April 2009. 118 pieces of equipment was distributed to 48 enterprises, in addition supporting items of direct application to safety and health measures were distributed to all client industrial units within: Woodwork, textile, leather, olive oil and food & beverage sectors. (for more information please refers to progress report number 9).

Enterprises to be supported in **Phase II** have been selected; the equipment to be procured was identified, selected, agreed with the enterprise owners and tendered. Delivery of the equipment has started in June 2010.

	Sector	Number of Equipment to be delivered	Number of Beneficiaries	Status
1	Food International Bid	26	10	On-going
2	Textile International Bid	26	6	On-going 90% delivered
3	Leather International Bid	21	7	Equipment not delivered yet due to delays by supplier
4	Generators International Bid	16	16	Equipment not delivered yet due to delays by supplier
5	Woodwork International Bid	27	15	Equipment not delivered yet due to delays by supplier
6	Metal Work International Bid	3	2	Equipment not delivered yet delay due to clearance procedures

Table 6: Status of Phase II Equipment

Pictures related to equipment procured and delivered to the beneficiaries (Phase II)



Single Needle, Lockstitch machine at Moumtex Workshop for Clothes trade, Southern Suburbs of Beirut, as part of the Lebanon Agro-Industrial Support and Economic Recovery (LAISER) project.



Direct Drive, High Speed, 1-Needle, Lockstitch Machine at Chic Top, Southern Suburbs of Beirut, as part of the Lebanon Agro-Industrial Support and Economic Recovery (LAISER) project.

d) Capacity Building

Capacity building has been carried out in the form of training courses and study tours to relevant fairs and trade shows. The trainers for the different courses have been both local and international and as shown in the activity overview below capacity building has taken place both inside and outside Lebanon. The activities have included:

			Tr	aining & stud	y tours – 2009-	2010		
	Course Title	Sector	Locatio n	Date	#of participants	# of Enterp rises	Gender	Tutor
1	IOTEX (Study tour)	Olive Oil	Amman Jordan	22 - 24 Mar 2008	9	8	9/M	-
2	Business Counseling (study tour)	Ministries & association s	Bahrain	14 - 20 Jun 2008	7	2	6/M - 1/F	-
3	Egypt wood work (Study tour)	Woodwork	Egypt	28 Jul - 2 Aug 2008	9	9	9/M	-
4	SIAL – Food Exhibition (Study tour)	Food & Beverage	France	19 - 23 Oct 2008	8	7	7/M- 1F	-
5	COMFAR	Ministries & association s	Lebanon	7 - 11 Apr 2008	8	5	3/M - 5/F	-
6	Syria Study Tour (Study Tour)	Ministries & association s	Syria	12-16 January 2009	5	4	5/M	-
7	General Business Management and Marketing	Food & Beverage + Olive Oil	Lebanon	22 - 23 Jul 2008	15	14	14/M - 1/F	Dr. Bassam Hamdar
8	General Business Management	Textile & Leather	Lebanon	24 - 25 Jul 2008	26	20	25/M - 1/F	Dr. Bassam Hamdar
9	General Business Management	Woodwork	Lebanon	5 - 6 Aug2008	11	9	10/M- 1F	Dr. Bassam Hamdar
10	Olive Oil Specific management	Olive Oil	Lebanon	12 - 13 Aug 2008	10	7	8/M - 2/F	Dr. Bassam Hamdar
11	Management of Small Scale Food Factories	Food & Beverage	Lebanon	14 - 15 Aug 2008	11	8	8/M - 3/F	Dr. Bassam Hamdar
12	Management of Small Scale Textile Factories	Textile	Lebanon	9 - 10 Oct 2008	23	21	17/M - 6/F	Dr. Kamel Wazne
13	Management of Small Scale Leather Factories	Leather	Lebanon	14 - 15 Oct 2008	8	4	7/M - 1/F	Dr. Kamel Wazne

14	GMP (Good Manufacturing Practices)	Food & Beverage + Olive Oil	Lebanon	29 - 30 Oct 2008	32	24	21/M - 11/F	Dr. Hussein Dib
15	HACCP (Hazard Analysis and Critical Control Points)	Food & Beverage + Olive Oil	Lebanon	6 - 7 Nov 2008	36	30	18/M - 18/F	Dr. Hussein Dib
16	ISO 22000	Food & Beverage + Olive Oil	Lebanon	4 – 5 Dec 2008	30	29	13/M - 17/F	Dr. Hussein Dib
17	On-site practical training – Food Safety	Food & Beverage	Lebanon – Nabatie h/Tyr	14 – 16 Jul 2009	19	13	11/M – 8/F	Dr. Toufik Rizk
18	On-site practical training – Food Safety	Food & Beverage	Lebanon - Bekaa	22 – 23 Jul 2009	8	3	6/M – 2/F	Dr. Toufik Rizk
19	On-site practical training - OHS	Woodwork	Lebanon - Bekaa	28 – 29 Jul 2009	6	5	6/M	Mrs. Zahra Nour Eddine
20	On-site practical training - OHS	Woodwork	Lebanon - Tyr	10 – 11 Aug 2009	9	8	9/M	Mrs. Zahra Nour Eddine
21	On-site practical training - OHS	Woodwork	Lebanon - Nabatie h	13 – 14 Aug 2009	13	12	13/M	Mrs. Zahra Nour Eddine
22	On-site practical training - OHS	Woodwork	Lebanon - Khyam	17 – 18 Aug 2009	8	7	8/M	Mrs. Zahra Nour Eddine
23	On-site practical training – Food Safety	Food & Beverage	Lebanon – Khyam	29 – 30 Sep 2009	11	6	7/M – 4/F	Dr. Toufik Rizk
25	On-Site Practical Training- OHS	Woodwork	Lebanon - SSB	19-20 Oct 2009	6	3	5/M - 1/F	Mrs. Zahra Nour Eddine
26	On-Site Practical Training -OHS	Textile	Lebanon - SSB	29-30 Oct 2009	10	9	8/M-2F	Mrs. Zahra Nour Eddine
27	On-site training/OHS- Textile	Textile		2-3 November 2009	6	4	5/M-1/F	Mrs. Zahra Nour Eddine
28	On-site training /OHS- Leather	Leather		12-13 Nov 2009	6	5	6/M	Mrs. Zahra Nour Eddine
29	On-site training/FS	Food		18-20 Nov 2009	5	5	3/M-2/F	Dr. Toufik Rizk
30	Training of trainers Workshop for the On-site implementation of FSMS	Food	Beirut	19-22 July 2010	20	19	8M/12F	Dr. Hussein Dib

31	Closing Workshop for the Furniture technology training	Woodwor k	South	26 July- 2010	55	27	48/M- 7/F	
32	Furniture Technology training (in partnership with South BIC)	Wood Work	South	1-24 July 2010	38	37	38M	-
33	On-site implementation of ISO 22000 standards in agro Food enterprises	Food	SSB- South and Bekaa	1 July – 1 November 2010	18	18	18M	10 Food safety experts
34	EIMA Exhibition (Study Tour)	Food & Beverage	Italy	10-14 Nov 2010	5	4	3M/2F	-
	Total				491	387	382M/10 9F	

The trainings highlighted in Blue were conducted in July, 2010 The trainings highlighted in Grey are not completed yet.

Furniture sector Technology training in partnership with the South business innovative centre- 26 July 2010



Closing Workshop for the Furniture technology training- Opening Speeches by Mr. Mohammad El Zaatari- Mr. Khaled El Mekwad and Mr. George El Khoury



Closing Workshop for the Furniture technology training

e) Project management:

A Project Steering Committee was and held its first meeting on 19^{th} February 2008, its second meeting on the 8th of September 2008, its third meeting on the 2^{nd} of September 200and Fourth meeting on the 4^{th} of May 2010. The PSC comprise members from:

- The Ministry of Industry
- The Ministry of Economy and Trade
- The Ministry of Agriculture
- The Presidency of the Council of Ministers; Lebanon Recovery Fund
- The Association of Lebanese Industrialists
- The Syndicate of Lebanese Food Industrialists
- The agro-industry private sector, and
- UNIDO

The Fifth Steering committee meeting is expected to be done in November 2010.

<u>**f-**</u> **Project implementation:**

With regard to its implementation the project is on time and achieving the expected results. Since its inception the project has, however, faced a number of stop-go situations due to the country's fragile political situation and the numerous armed clashes that has taken place during the project period.

Management has continuously taken steps to ensure progress and while initially there were delays in the project's implementation these have been overcome and the project brought back on track.

The project is on target as shown in the overall expenditures, i.e. Phase I has been except for minor outstanding activities in the process of completion; For Phase II 90% of the funds have been spent with activities for the remaining funds in their planning and execution stages.

Phase II

Expenditures as per September 2010

.		- I. V		Budget	Expenditure
Category	Budget (USD)	Expenditure*	Utilization	distribution	distribution
Personnel	160,000	120,688	75%	11%	10%
Civil works [^]	100,000	99,625	100%	7%	8%
Training^	80,000	42,197	53%	6%	3%
Transport	10,000	9,495	95%	1%	1%
Supplies and commodities	15,000	14,243	95%	1%	1%
Equipment^+	1,010,000	959,006	95%	72%	76%
Travel	20,000	11,677	58%	1%	1%
Miscellaneous	6,869	6,403	93%	0%	1%
Sub-total	1,401,869	1,263,335	90%	100%	100%
Agency support	98,131	88,433	90%		
Total (USD)	1,500,000	1,351,768	90%		

* Combines actual and projected expenditures for goods and works on order

^ Direct deliverables to the beneficiaries

† Equipment, field purchases/MODs

The achievements relate to the project document in the following ways:

- Equipment: Procurement for a total of 959,006 USD of the budgets 1,010,000 USD equivalent to a utilization rate of 95%.
- Civil works: Orders have been placed for a total of 99,625 USD of the budgets 100,000 USD equivalent to a utilization rate of 100%.
- Training programmes are in the planning process and 53% of the budget spends so far.

g) Implementation modality:

The close collaboration with the beneficiaries, including several visits to each enterprise by the project office in the company of the Ministry and the technical experts; the selection procedures developed and subsequently the conferences held with the beneficiaries about the recommended civil works to be made and the equipment to be purchased, has all contributed to produce the project's results.

Initially, implementation was negatively affected by the country's political situation. But the PMU has continuously taken steps to keep the project abreast with the implementation plan.

V. Summary of implementation

Implementation is on track and in line with the work plan (ref. Annex 3 - Work Plan for Phase II). During the reporting period there has not been made any adjustments either to the work plan or the budget. For the coming project period it is not foreseen that adjustments will be needed to the timing, strategies, targets, key outcomes and planned outputs. For the latter part budget adjustments will be made if the LRF accord the project the additional funds applied for.

Table 10 below provides the status of each project output.

	Activities	Description	Status	Reflections/Comments
1.1	Assist the Ministry of Industry to implement policy decisions leading towards effective post- war rehabilitation of the agro- industrial sector	 Capacity building within the Ministry and provision of necessary equipment for project follow-up. Recommend selection of factories on employment generation, gender, prevention of pollution etc. Monitoring of commitment by owners, problems faced, initial performance, capacity levels reached, actual employment generated and recommend policies on any other assistance where needed. 	Started September 2007 Continuous	 The Ministry has received required office equipment (PC's, printers, scanners, photocopy machine, noise level meters, active desks etc.). Technical assessments of enterprises done. Environmental assessment questionnaire applied.
1.2	Establish a PSC involving the main counterparts to oversee the project activities and provide advice to the Project Management Unit.	 Project Steering Committee to: Advice the project on strategic directions/decisions and support activities to be provided. Ensure the effective cooperation between all key stake-holders. Advice on the effectiveness of the ongoing activities. 	The PSC was established and held its first meeting on 19 th February 2008, its second meeting on the 8th of September 2008, its third meeting on the 2 nd of September 2009 and its fourth meeting on the 4 th of May 2009.	 Members of the PSC are: Ministry of Industry (chair of the committee) Ministry of Economy and Trade Ministry of Agriculture Presidency of the Council of Ministers Association of Lebanese Industrialists Syndicate of Lebanese Food Industrialists United Nations Industrial Development Organization
1.3	Finalize the technical and environmental assessment of war-affected	135 industrial enterprises out of the total directly damaged were identified as agro-industries. These units have been assessed against the equipment and associated training needs. This would facilitate the selection of 75-100 units that	Done	All the 48 Enterprises were contacted and visited. 41 enterprises were selected as primary clients for Phase II, from which 4 were already

	agro-industries, including sectoral support services	will be assisted under the project in Bekaa, Southern Lebanon and in the Southern Suburbs of Beirut.		benefiting from Phase I.
1.4	Assess the needs to strengthen institutional support: Skill development needs to provide effective services for the rehabilitation work	The Ministry's team of experts will improve its competency by working with the UNIDO Team on the different activities and technical aspects of the project. In addition, the team will upgrade its technical capacity through various training programs.	On-going	All training courses were delivered, still remaining the completion of the on-site implementation of FSMS and the study tour to Italy- EIMA Exhibition (See Annex 2)
1.5	Prepare comprehensive proposals for the rehabilitation of affected enterprises: Interventions, plans layouts, technical specifications and adequate budgetary details	This is the main outcome of the technical assessment which will lead to having all factories operational	Equipment: Done Civil works: Done	 Detailed data on the rehabilitation have included: Technical specifications of equipment and potential suppliers were finalized. Building renovation needs, i.e. bill of quantities and drawings done for a total of 2 enterprises selected for rehabilitation.
1.6	Conduct participatory workshops with	Meetings to explain all details pertaining to the technical assessment Finalize the selection of enterprises to benefit from the project activities	Done	Meetings were held with industrialists individually as well as on a sector-basis to confirm which equipment to procure and what building renovation works to undertake prior to launching the tenders.

1.7		A detailed work plan for the rehabilitation work, i.e. the provision of skills training and equipment		
	rehabilitation work	and building renovation and the implementation of the project to be presented and agreed upon by the PSC	Done	A detailed work plan was developed.
1.8	Provide required training for nationals to supervise and advise on the rehabilitation work	Train the project team (and other nationals) to enhance their capabilities in project manage- ment, supervision etc. (inside and outside Lebanon)	Done	A comprehensive training program was developed and implemented.
2.1	Confirm planned interventions with each selected enterprise	Meetings to explain the proposed procurement of equipment and building renovation work to be done	Done	Meetings were held with industrialists individually as well as on a sector-basis to confirm which equipment to procure and what building renovation works to undertake prior to launching the tenders.
2.2	Final contract negotiations and legal and financial arrangements for the work to be conducted and the equipment to be installed	Evaluation of bids, confirmation of specifications, quantities and prices	Done	Contract negotiations were held with all suppliers, international and national to review specifications, prices, payment schedules and delivery details
2.3	Finalize engineering designs, technical	To follow on from the technical assessments	Done	Engineering drawings and technical specifications has been discussed with owners and staff of the enterprises to receive support.

2.4	specifications and procure equipment/spare parts Remedial works/new upgrading construction at site	This is the main outcome of the technical building assessment which will lead to having functional buildings for all selected enterprises	Done	Construction/remedial work is been finalized at 2 enterprise.
2.5	Repair unserviceable equipments and install and commission new machines/produ ction lines	This is the main outcome of the tender process for equipment procurement, which will lead to all selected enterprises becoming operational	On-going	Equipment in the form of specialized machinery for each sector plus power generators will be delivered and installed in 41 enterprises.
2.6	Plan and conduct employee training for new unfamiliar equipment	This is the training of staff in the selected enterprises in the operation and maintenance of new equipment	To be done upon equipment delivery	The delivery contracts included training obligations by the suppliers for instructing employees of the recipient enterprises in the safe and correct operation and maintenance of the new equipment
2.7	Provide assistance for the development of business plans; management and supervisory staff training	The setting up of training relevant to running, management and marketing for small scale enterprises	Management training: done	A range of business management courses and study tours have been arranged for industrialists and other partner ministries and organizations.
2.8	Provide TA to agro- enterprises, including GMP,	Identification of consultants who may provide the required training and inputs	On-going	Specific courses have been held and are planned for implementation in connection with these subjects

	linkage to markets, research, finance etc.		
2.9	Monitoring, evaluation and corrective measures		Follow-up and monitoring of the project's implementation is done by the UNIDO Regional Office in Lebanon in close collaboration with Ministry of Industry and the Lebanon Recovery Fund under the Presidency of the Council of Ministers (PCM).
		Continuous	Monitoring is done through site visits, telephone conferences, meetings, and reporting to the projects' Program Steering Committee (2-3times per year), Ministry of Industry (regularly), Lebanon Recovery Fund/PCM (monthly and bi-annually) and UNIDO's headquarters (continuously).
			Mid-term evaluation of the project was finalized in December 2008.
			An independent evaluation of the project was finalized in October 2009.

The activities that are not accomplished yet are highlighted in light orange.

Annexes

	Beneficiaries	Contact Person	Address	Sector	Qty	Type of Equipment	Civil Work Estimated Cost
					1	Powdered Milk Heating Vessel	
1	Salhab Ice Cream	Khalil Salhab	Ali Salhab Bldg, Al Mutileh Str, Kaakaieh Jisr, Nabatiyeh	Food &	1	Continuous Ice Cream Maker	
-	Sumue nee cream		province, South Area.	Beverage	1	Milk Cooling Tank	
					1	50KVA Generator	
2	Imad Ghosson Pickles	Imad Ghosson	Imad Ghosson Building, old Maslakh area, Khiam Village, Nabatieh Province	Food & Beverage	1	Bottling Line & Steam Sterilizer	
			Main road, Youssef Abbas	Food &	1	Coffee Roaster	
3	Harb Roastery	Riad Harb	Bldg, Dirdaghya, Tyr province, South Area.	Beverage	1	Vacuum Packer for coffee	
4	Sbaiti Ice Cream	Jaafar Sbaiti	Main road, Sbaity Bldg, Kfarsir, Nabatiyeh province, South Area.	Food & Beverage	1	Continuous Ice Cream Maker	
5	Kadmous Factory	Mohammad Ahmad Farhat	Maarakah Str., Samhat Bldg, Abbasiyah, Tyr province, South Area.	Food & Beverage	1	Tahini Grinding Mill	
-			Al Kassis St., Saad Bldg, Bir	Food &	1	Water Purifier	
6	Sadaka Sweets	Jihad Sadaka	El Abed, Baabda, Mount Lebanon	Beverage	1	80 KVA Generator	
					1	manual tray sealer	
			Boulvard Kamil Shameoun.		1	Two copper revolving roasters	
7	Chaaban Confectionnery	Mohammad Chaaban	Hadath, Southern Suburb of	Food &	1	revolving marzipan cutter kit	
-			Beirut.	Beverage	1	Chocolate melting and tempering	
					1	machine	
					1	cream/nougat mixer 200lt Steam Powered Milk Heating	
					2	Vessels	
				Food &	1	3m><2m Cold Store	
8	Harb Dairy Products	airy Products Ebaa Harb	Abdallah Harb Bldg, Main square - Hallousiyeh, Tyr province, South Area.	Beverage	1	500 Kg Steam Generator	

Annex 1: List of Beneficiaries to be or are being supported in Phase II

					1	automotic hunding maching		
9	Alfa Inter Food	Zeina Harb	Chtoura, Bekaa Area.	Food &	1	automatic bunding machine		
Í	And men i ood	Zenia Haro	Chtoura, Dexaa Mea.	Beverage	1	continuous ink jet date printer		
					1	Puff Pastry Sheeter		
			Main road, Khyam -	Food &	1	Dough Providing Cabinet		
10	Patisserie Sara	Ali Amine Kanso	Marjaayoun, Nabatiyeh	Beverage	1	Upright Freezer and Upright Fridge		
			province, South Area		1	Dough Mixer		
					1	Soft Ice Cream Maker		
11	La Martine Confectionnery Co.	Hussein Amer	Taanayel, Zahle province, Bekaa Area	Food & Beverage	1	350KVA Generator	\$72,455.00 (On- Going)	
			Main road, Taleb & Shahine		1	3.8m Panel Saw		
12	Est.Al Farah	Abedel kader Ramadan	Bldg, Haret Hreik - Baabda	Woodwork	1	Thicknesser 500mm		
		Rumadan	province, Mount Lebanon.		1	Planer 500mm		
13	Batal Design Co.	Bahaa	Hadi Nasrallah Highway, Zein Center, Haret Hreik - Baabda province, Mount Lebanon.	Woodwork	1	Veneer Press		
	Drian	Ismat Drian	Shiyeh, Next to Mar Mikhael Church, Southern Suburb of Beirut.	Woodwork	1	Band Saw		
14					1	Thicknesser 500mm	-	
					1	30KVA Generator		
15	Hamzeh Yassine Sons Co	Hamzeh Yassine	Mraijeh Square, Southern Suburb of Beirut.	Woodwork	1	Veneer Splicing Machine		
			<u> </u>		1	3.2m Panel Saw		
16	Chehadi	Sobhi Chehadi & Ali Chehadi	Sheikh Habib region, Baalbek, Bekaa Area.	Woodwork	1	400mm Universal		
		Chenadi	Daaloek, Dekaa Alea.		1	Band Saw		
			Main road, Jableh village,		1	3.2m Panel Saw		
17	Ahmad Hassan Sadek Sawmill	Ahmad Sadek	Marjaayoun - Khyam, south	Woodwork	1	Band Saw		
	Sawiiiiii		Area.		1	50KVA Generator		
					1	Band Saw		
			Main road, Saidawi Bldg,		1	Planer 500mm		
18	Sabrawi Brothers Est.	Abbas Sabrawi	Jnata, Tyr province, South	Woodwork	1	3.2m Panel Saw		
			Area Area	Area		1	30KVA Generator	

					1	3.2m Panel Saw	
19	Est. Hassan Sleiman	Hassan Sleiman	Main road, Hassan Sleiman Bldg, Deir Amess, Tyr	Woodwork	1	Horizontal Mortiser	
			province, South Area.		1	50KVA Generator	
20	Establishment of Ayoub for Production and Trade	Amine Ayoub	Ayoub Center, Al Majadel, Tyr province, South Area.	Woodwork	1	Single Sided Edge Banding Machine	\$69,625.00 (Accomplished)
			M.'		1	400mm Universal	
21	Yassine Sawmill	Hassan Yassine	Main road, Adchit, Nabatieh province, South Area.	Woodwork	1	3.8 Panel Saw	-
					1	200lt Compressor	-
22	Est Sweidan	Atef Sweidan	Main road, Yater, Bint Jbeil, Nabatiyeh province, South Area.	Woodwork	1	CNC Router	
			Main road, Al Porsh Bldg,		1	3.8m Panel Saw	
23	Est. AL Porsh	AL Porsh Sobhi AL Porsh Edaisi, Marjaayoun - Nabatiyeh province, South Woodwork		1	Band Saw		
			Area		1	40KVA Generator	
24	Gallery Jaffal for Furniture	Jaffal	Main road, Jaffal Bldg, Adchit, Nabatiyeh province, South Area.	Woodwork	1	Veneer Press	
			Main road, Moubarak Bldg.,		1	Vertical Panel Saw	
25	Moderna & Sarafina Inc.	Ghassan Moubarak	Zafta, Nabatiyeh province, South Area.	Woodwork	1	100KVA Generator	
26	Florense General Trading Co.	Nagib Barakat	Sultan Yaackoub al Tahta area, Nagib Barakat building, West Bekaa area.	Woodwork	1	Wide Belt Sander 1300mm	
			Al Birkeh Square, next to the		1	Lockstitch shoe sole sewing machine	
27	Ghassan Charrara	Ghassan Charrara	Red Cross Center, Dabesh village, Bint Jbeil, South	Leather	1	Leather perforating machine	-
			Lebanon.		1	15kVA generator	
					1	CAD shoe design software and training	_
28	Abdallah Chami	Abdallah Chami	Kafaat, Hadath, Southern Suburb of Beirut.	Leather	1	Cutting plotter	
					1	Digitizing tablet	
29	Shami Trading Co.	Waddah Chami	Al Izdihar Bldg, Moawad Str, Shiyah - Baabda, Mount Lebanon.	Leather	1	Moccasin Sewing Machine	

30	Akil Fardous	Mostafa Fardous	Kafaat, Hadath, Southern Suburb of Beirut.	Leather	1 1 1 1	20 Tonne Swing Arm Cutting Press Shoe Sole-to-Upper Press Conveyer Steam Oven Skiving Machine
31	Mohamad Mzanar	Mohamad Mzanar	Kafaat, Hadath, Southern Suburb of Beirut.	Leather	1 1 1 1	20 Tonne Swing Arm Cutting Press Shoe Sole-to-Upper Press
			Al Abyad district Al Abyad	Al Abyad district, Al Abyad		Lockstitch Shoe Sole Sewing Machine 8 Tonne Swing Arm Cutting Press High-Speed, Single Needle, Lockstitch,
32	32 Lord Sac	Youssef Bazzi Rida Baydoun	Mosque, infront of Nassar Confectionnery, Southern Suburb of Beirut. Haret Hreik, Next to Big Sale, Southern Suburb of Beirut.	Leather	1	Zigzag Stitching Machine Single Needle, Unison Feed, Lockstitch Machine for Leather
					1	24kVA sigle phase generator ² 25 Tonne Swing Arm Cutting Press
33	Perfect Shoes			Leather	1	Single Needle,Lockstitch,Leather Sewing Machine Direct Drive,Single Needle,LockstichLeather Sewing Machine
					1	Lockstitch Shoe Sole Sewing Machine DDL-5550N-71 1-
					3	needle, lockstitch machinesLBH-7801-needle,
34	34 Moumtex Workshop for Clothes Trade	Mustafa Mohanna	Burji & Haidar Bldg, AL Kassees Str, Haret Hreik - Baabda, Mount Lebanon.	Textile	1	lockstitch, buttonholing machine MB-1373 single thread, chainstitch, button sewing machine
					1	40KVA Generator

35	Four Season Fashion	Salah Salloum	Haidar Hashem Bldg, Ragheb Harb Str, Haret Hareik - Baabda, Mount Lebanon.	Textile	1 3 1 2	fusing machine \$6,000DDL-9000A-SS1direct drive, highspeed, 1-needle, lockstitch machineMH-481, 1-needle, double chainstichmachineMO-6704S, high-speed, 1-needle,overlock machine, full sunken	
36	Trico Dima Co.	Ahmad Houdrouj	Al Jazira Bldg, Al Arid Str, drouj Haret Hreik - Baabda, Mount Textile		Al Jazira Bldg, Al Arid Str,		MO-6716S, high-speed, safety stich
50	Theo Dinia Co.	Annad Houdiouj	Lebanon.	Textile	1 2 1	bottom coverstitch machineDDL-9000A-SSdirect drive, highspeed, 1-needle, lockstitch machine60 kVA generator	
37	Chic Top	Khodor Allamah	Haret Hreik, next to Rabyeh School.	Textile	4	DDL-9000A-SS1 direct drive, high speed, 1-needle, lockstitch machine MH-382 high speed, flat bed, 2-needle, double chainstich machine 30KVA Generator	
					1	MO-6714S ¹ high speed, 2-needle, overlock machine MO-6716S high-speed, safety stich machine	
38	Trico Orient Star	Ali Houdrouj	Adnan Str, Al Rouayess, Southern Suburb of Beirut	Textile	1	MF-7605 , high-speed, flatbed, top and bottom coverstitch machine DDL-9000A-SS direct drive, high	
					2	DDL-9000A-SS direct drive, high speed, 1-needle, lockstitch machine 40KVA Generator	

			Ghbeiry, next to the local		1	Quilting machine	
39	Nizam El Dine	Nizam El Dine	obberry, next to the local police station	Textile		venetian blind cutting and punching machine	
40	Assad Ajami + Sons	+ Sons Sheik Habib Street, Baalbeck,		Printing &	1	Universal bending machine	
40	40 Metalwork	Hatem Ajami	Bekaa Province	Metalwork	1	Steel strip scrolling machine	
41	Al-Rihani Company for	Rouh Khalil Rihani	Main Street, Kfarsir, Nabatieh	· · · ·		Printer's saddle stitching machine	
41	Printing	Koun Khani Kinam	Province, South Lebanon.			40KVA Generator	

Annex 2: Detailed list including the total number of beneficiaries (Unlisted LAISER beneficiaries, Business Associations, Government Institutions and students that attended the capacity building activities)

		LAISER Beneficiaries			U	Inlisted Beneficiaries
Date	Training	Beneficiaries	Participants	Sector	Participants	Company Name
22-23 July 2008	General Business Management & Marketing	Ghosson Pickles Abou Ghaida Mill Sbaiti Ice Cream Kafir Sir Ice Cream Harb Roastery Youssef and Khourays Olive Mill Rashaya Foukhar olive Mill Hallousieh mill Ajami - Abbasieh Mill Marj - Koulayaa Mill Jebal al Botom Olive mill	Imad Ghosson Abou Ghaida Jaafar Sbeiti Khalil Salhab Riad Harb Rida Youssef Abbas Khourays Fidel Melhem Rizk Hani A. Kashmar Ahmad Ali Youssef Youssef Fehayli Ahmad Aydibi	F& B F& B F& B F& B Olive oil Olive oil Olive oil Olive oil Olive oil	Ali Yassine Georgio Rizk Roula Salloum	Yassine Spices Second House Production/Spices
24-25 July 2008	General Business Management	Tricot Orient Star Spot Shoes Fares Bross for Trade & Industry Verucca Shoes Tricot Starlet Tricot Dima Trussadia Rotex Chic Top Youssef hallal Momtex Maestro	Ali HoudroujMustapha HammoudMohammad FaresAbdel Raouf FaresAbed Abou AilleyweeYoussef Abou AilleyweeAli IsmailAli HoudrojAhmad HodrojSafi DiaIssam MousalamKhodor AlamehYoussef hallalMustapha MouhannaWael RayissHassan Rayiss	Textile Leather Leather Leather Textile Textile Textile Textile Textile Textile Textile Textile Leather	Mohammad Harb Mohammad Harb Renee Reslan Ihab Zeidan Amine Hjesi Mohammad Miziyem Faraj Refai Rami Darwish Georgio Rizk	Matico For production and Trade Harb Trading Corp. Golden Royal Eagel Hjesi Ferej/ Textile ABZ – Bahsoun Second House Production/Spices
		Maximum	Mohammad Yassine	Textile		

		1			1	
		Maki Gallery	Ali Maki	Wood	Azzat Badawee	Olive Oil Badawee/ Olive Oil
		Azki Gallery	Ali Azki	Wood	Nola Badawee	
		Ayoub for Production	Amine Ayoub	Wood		
5-6 August	General Business	Sweidan Gallery	Atef Sweidan	Wood		
2008	Management	Awada Gallery	Samer awada Hassan hussein awada	- Wood		
		Idriss Gallery	Mohammad Idriss	Wood		
		Skeiki Gallery	Ibrahim Skeiki	Wood		
		Sbrawi Gallery	Abbas Sabrawi	Wood		
		Youssef &Khourays Olive Mill	Rida Youssef Abbas Khourays	Olive oil	Azzat Badawee Nola Badawee	Olive Oil Badawee/ Olive Oil
		Rashaya Foukhar olive Mill	Fidel Melhem Rizk	Olive oil		
12-13	Olive Oil Specific	Hallousieh mill	Hani A. Kashmar	Olive oil		
August	Business	Ajami - Abbasieh Mill	Ahmad Ali Youssef	Olive oil		
2008	Management	Marj - Koulayaa Mill	Youssef Fehayli Elias Fehayli	Olive oil		
		Jebal al Botom Olive mill	Ahmad Aydibi	Olive oil		
		Ghosson Pickles	Fouad Ghosson	F& B	Ali Yassine	Yassine Spices
	Management of	La Martine	Hussein Amer Mirna Amer	– F& B	Georgio Rizk Roula Salloum	Second House Production/Spices
14-15		Abou Ghaida Mill	Abou Ghaida	F& B	Routa Sanouni	
August	small scale food	Sbeiti Ice Cream	Jaafar Sbeiti	– F& B		
2008	factories	Sootti iee eream	Khalil Salhab			
		Kafir Sir Ice Cream	Ietidale Salhab	F& B		
		Harb Roastery	Riad Harb	F& B		
		Tricot Orient Star	Ali Houdrouj	Textile	Sanaa Sabeini	Sanaa Sabeini Couture/Textile
		Tricot Starlet	Ali Ismail	 Textile	John Akeiki	Yu Yong/Textile
					Mariam Hamdan	* LCPC
		Tricot Dima	Ali Houdroj	_ Textile		
		X/ C1 11 1	Ahmad Hodroj		Riad Badawi	Textile manufacturer
9-10	Management of	Youssef hallal	Youssef hallal	Textile	Hisham Salame	Hisham Salame
October 2008	Small Scale, Textile Factories	Momtex	Mustapha Mouhanna	Textile	Dina Alhabbal	The Palestinian Arab Women League in Lebanon
		Trussadia	Safi Dia	Tartila	Geny Fashion	Geny New Fashion
		TTUSSAUIA	Nasir Safi Dia	Textile	Broderie	Ali Jabber
		Limosine	Lama Dieb	Textile		
		Farestex	Loubna Fares	Textile		
		Sociest Decort	Faysal Souied	Textile		

		Chic Top	Khodor Alameh	Textile		
		Rotex	Wahid	Textile		
		Al Haddaf	Youssef hallal	Textile		
		Zeina Tex	Youssef Arzouni	Textile		
		Cract Chases	Jamal Hammoud	Leather		
		Spot Shoes	Batoul Hammoud	Leather		
14-15	Management of	Fares Bross for Trade and	Mohammad Fares	Leather		
October	Small Scale	Industry	Abdel Raouf Fares	Leather		
2008	LeatherIndustries	Verucca Shoes	Abed Abou Ailleywee	Leather		
		, endeed blieds	Youssef Abou Alleywee	- Eculier		
		Maestro	Wael Rayiss	Leather		
			Hassan Rayiss			
		Sbeiti Ice Cream	Jaafar Sbeiti	F& B	Vartiter Mandjikian	Patisserie La Grue/ F&B
		Khrays olive oil extractor	Abbas Kraiss	Olive oil	Rania Touma	Healthy Basket/AUB/ F& B
		Kafir Sir Ice Cream	Khalil Salhab	F& B	Joseph Naoum	Hawa Chicken/ Food and Beverage
			Ietidale Salhab	-	Nancy Hanna Hadi Ossseiran	Free lance
		La Martine	Hussein Amer Mirna Amer	F& B	Mazen El Baba	Al-Baba Sweets/ Food and Beverage
				-	Mazen El Baba	**STUDENT/Food Science and
		alfa interfood	Nisrine Hanna	F& B	Houssein	Technology
			Rita Chamoun		Anas Hajjar	**STUDENT/Nando's
			Abdel Hussein Al Hajj Ali		Hiyam Al Kojok	Yamama/Lavluxe
		Sadaka for sweat Co.	Hussein Faraj	F& B	Jinane Rizk	**Graduated/food science&technoogy
29-30	Good	Abou Ghayda Mill	Abou Ghaida	F& B	Amanie Mansour	**STUDENT/Chimie Alimentaire
October	Manufacturing and	Ghosson Pickles	Fouad Ghosson	F& B	Abir Rammal	***Qualeb/MOET
2008	Good Hygiene Practices	Harb Roastary	Hussein Harb	F& B	Tony Diab	
	Tractices	That's Reastary		Tab	Carol Saadeh	Diabco/AL Amina Roastery
				-	Ahmad Badawi	
				-		WILCO PM
				-	Joseph Jabbour	
					Robert Saad	Local International Company"LIC" (Olive oil)
					Jean Saad	
					Ahmad Youssef	Tilal Libnan Olive Oil

		Kafir Sir Ice Cream	Khalil Salhab	F& B	Rania Touma	AUB/Healthy basket
			Ietidale Salhab	_	Amanie Mansour	**Student
			Hussein Amer	-	Ahmad Youssef	Tilal Libnan-Oil
		La Martine	Mirna Amer	F& B	Hiyam Al Kojok	Usine la velux- Yamama
		Sbeiti Ice Cream	Jaafar Sbeiti	F& B	Ali Yassine	Spices
			Nisrine Hanna		Anas Hajjar	**Student
		alfa interfood	Rita Chamoun	F& B	Joseph Naoum	Hawa Chicken
		Abou Ghayda Mill	Abou Ghaida	F& B	Nancy Hanna	Hawa Chicken
		Sadaka for sweat Co.	Abdel Hussein Al Hajj Ali	F& B	Vartiter Mandjikian	La grue
		Hallousieh mill	Hussein Kachmar	Olive oil	Fatima Diab	**LIU/Student
					Fatima Hamdan	**LIU/Student
					Azar Hawchab	Wilco.pm
					Shereen Younis	**LIU/Student
					Sylvana Chdid	Wilco.pm
					Hiba Mansour	**LIU/Student
6-7 November	Hazard Analysis Critical Control				Kawthar Awada	**LIU/Student
2008	Point				Basima Kojok	
2000	1 01110				Rachid Bou aram	MOG&Sons
					Walid Badreddine	
					Mohammad Hussein	**Student(FDSC)
					Hanan Khanafer	*Tech.Assistant/ LCPC
					Jinane Rizk	**Food science&Technology
					Hadi Osseiran	Freelance
					Marwa Ghamlouche	**LIU/Student
					Zeinab Jouni	**LIU/Student
					Ghassan Mezeraany	Massaya

		Sbeiti Ice Cream	Jaafar Sbeiti	F& B	Jinane Moussawi	**Islamic University of Lebanon
		Fhayli Olive Press	Youssef Fhayli	Olive oil	Sara Khodor	**Islamic University of Lebanon
		Rashaya Foukhar olive Mill	Fidel Melhem Rizk	Olive oil	Natalie Pano	**Agr. Student (Lebanese University)
					Ghassan Abed el Menhem	**Agr. Student (Lebanese University)
					Zahra Noureddine	**Agr. Student (Lebanese University)
					Hanan Khanafer	*Technical Assistant LCPC
					Fatima Hamdan	**Nutrition Student LIU
					Fatima Diab	**Nutrition Student LIU
					Hiba Mansour	**Nutrition Student LIU
					Ginwa Zreik	**Nutrition Student LIU
					Imad Ammoun	*Research Assistant/Consumer Lebanon
					Sandrella Abou Khram	**AUB Student/ QUALEB trainee
					Dona Hallal	**Islamic University of Lebanon
					Anas Hajjar	**LIU Student
4-5 December	ISO 22000				Mohammad Hussein	**LIU Student
2008	150 22000				Omar Dib	**Lebanese University/ ULFA
					Jinane Rizk	Agr. Engineer
					Hiyam Al-Kojok	Yamama Industry
					Imad Jabbour	Agr. Engineer
					Narjes Khalil	**Islamic University of Lebanon
					Layal Assy	**Islamic University of Lebanon
					Kawthar Awada	**Nutrition Student LIU
					Amal Nasr	**Nutrition Student LIU
					Sara Naanoue	**Nutrition Student LIU
					Nancy Hanna Joseph Naoum	Hawa Chicken
					Vartiter Mandjikian	Patisserie La Grue

		Ebaa Harb for Dairy	Ebaa Harb	F& B	Sara Khourais	Avnan Company
			Muhammad Edaiby		Ali Youssef	
		Edaiby company	Hussein Edaiby	F& B	Ahlam Jaffal	Kfarseer Services Center
	On-site Practical	Harb Roastary	Riad Harb	F& B	Nael Sbaity	Amal Educational Company
14-16 July		Hallousieh mill	Hussein Kashmar	Olive oil	Rana Koubaisy	
2009	Training/FS	Sbeiti Ice Cream	Jaafar Sbeiti	F& B	Rajaa Mahdi	Al-Kousaibi coop
		Kafir Sir Ice Cream	Khalil Salhab		Jamila Mahdi	Coop Association for Agricultural Production
		Kafir Sir Ice Cream	Ietidale Salhab	F& B	Joumana Daouwy	Agricultural Production Center -
			Ibrahim Salhab	_	Hiyam Younes	Kfarseer
		Kadmous Factory	Ahmad Farhat	F& B		
		La Martine	Hussein Amer	F& B	Issam Ghebril	Harb Holding
	On-site Practical Training/FS		Clemence Al-Khazaka			
			Khaled Al-Bast			
22-23 July			Joseph Saba			
2009		Alfa interfood	Adonis Saleh	F& B		
			Jawdat Sabri			
				_		
			Youmna Murtada			
		Muhammad Shehade Furniture	Subhi Shehade	- XV 1	Omar Issa	Al-Sahl Fabric
28-29 July 2009	On-site Practical Training/OHS	Munammad Snenade Furniture	Hussein Shehade	Wood	Alfred Shouwairy	Antoin & Alfred Shouwairy Kassouf Co. (T.E.A.K)
	0	Florense	Nagib Barakat	Wood		
		Est. Khodor Hamoud	Omar Araji	Wood		
		Skeiki Gallery	Ibrahim Skeiki	Wood		
		Azki Gallery	Ali Azki	Wood		
		Est. Sweidan Est. Abou Hassan	Atef Sweidan Hassan Taleb	Wood Wood		
		Sbrawi Gallery	Abbas Sabrawi	Wood Wood		
10-11	On-site Practical	Ayoub for Production	Amine Ayoub	Wood		
August 2009	Training/OHS	Est. Hassan Sleiman	Hassan Sleiman	Wood		
2007			Ahmad Ezzedine			
				XV 1		
		Ezzedine Gallery		Wood		
			Nabil Makna			

		Younis for Furniture & Decor	Rashid Younis	Wood	Akram Mshaimesh	Quart able Company for Construction
		Touris for Furniture & Decor	Muhammad Kashkoush	Wood	Kassem Ghaddar	Al-Zahraa Fabric
	On-site Practical	Moderna Sarafina	Ghassan Mbarak	Wood	Khaled Hussein	**Arab University (Industrial & Managerial Engineering)
13-14 August		Yassine Wood Shop	Hassan Yassine	Wood	Alaa Al-Kott	**Arab University (Mechanical Engineering)
2009	Training/OHS	Maki Gallery	Ali Maki	Wood	Marwan Al-Jamal	**Arab University (Mechanical Engineering)
					Ghassan Al-Rashidi	Est. Saleh Al-Rashidi
					Muhammad Shukr Fadi shehade	Jarran Company for General Trading **Lebanese University
		Est. Awada for Furniture & Trade	Abbas Awada	Wood	Hussein Al-Kaouri	Al-Kaouri Wood Work
17.10		Idriss Gallery	Hussein Awada Mohammad Idriss	Wood Wood		
17-18 August	On-site Practical	Oriental Factory for Furniture	Hassan Awada	- Wood Wood		
2009	Training/OHS	Est. Al-Porsh	Hussein Merei	Wood		
		Sadek Furniture	Ahmad Sadek	Wood		
		Est. Al-Safaa for Wood Work	Sami Khsheish	Wood		
		Rashaya Foukhar olive Mill	Joseph Rizk Rami Rizk	Olive oil	Riad Zeineddine	Dana Hotel (Employee)
		Abou Ghaida Spices	Abou Ghaida	F& B		
		Fhayleh Olive Oil Mill	Youssef Fhayleh	Olive oil		
28-30 Sept 2009	On-site Practical Training/FS	Patisserie Sara	Ali Amine Kanso Ghada Kanso	– F& B		
		Ghosson Pickles	Imad Ghosson Sawsan Hawi Koulthoum Sleiman Sakina Hawi	- - F& B -		
		Hamzeh Yassine & Sons Co.	Ghina Yassine	Wood		
		Drian Co.	Issmat Drian	Wood		
19-20 October	On-site Practical		Abdel Kader Ramadan Muhammad Ramadan	-		
2009	Training/OHS			-1		
		Al-Farah Co.	Mustafa Hadi	Wood		
			Hamid Berro			

		Limosine	Samia shabban	Textile		т — 1
			Ali Houdrouj			
		Tricot Orient Star	Hussein Houdrouj	- Textile		
		Al Haddaf	Youssef hallal	Textile		
29-30	19. On-site	Rotex	Amanda Dieb	Textile		
October 2009	training/OHS - Textile	Trussadia	Safi Dia	Textile		
2007	Textile	Tricot Starlet	Ali Ismail	Textile		
		Faisal Sueid	Faisal Sueid	Textile		
		Al-hadaf	Mouslim Wahid	Textile		
		Rotex	Issam Wahid	Textile		
		Maximum	Mohamad Yassine	Textile		
2-3	On-site		Wafaa Yassine			
November	training/OHS -	Chic top	Khodor Alameh	Textile		
2009	Textile	Moumtex	Moustafa Mhana Ali Houdroj	Textile		
		Tricot Dima	Ahmad Hodroj	- Textile		
			Youssef Bazzi			
		Lord Sac	Ali Bazzi	- Leather		
	On-site	Martina	Ali Dirbaj	Leather		
12-13 Nov 2009	training/OHS -	Verucca Shoes	Youssef Abou Aleywee	Leather		
2009	Leather	Spot Shoes	Moustafa Hamoud	Leather		
		Fares Bross for Trade and	Abdel Raouf Fares	Leather		
		Industry				**Lebanese University, Faculty of
		Sadaka for sweat Co.	Jihad Sadaka	F& B	Ghada Bitar	Agriculture
18-20 Nov	On-site Practical				Hala Moussa	**Lebanese University, Faculty of
2009	Training/FS					Agriculture
					Atef Nassar	Hotel Safir (employee)
				F 0 F	Walid Nasrallah	Quara
		Milky's	Abdulla Assi	F& B	Ali Berro	***Ministry of Economy
		Sbaiti Ice Cream	Jaafar Sbaiti	F& B	Hanan Khanafer	***Ministry of Industry
		Sadaka Sweets	Jihad Sadaka	F& B	Issam pharaon	
18-24	SIAL - France					
October	Study Tour					
2008				F& B	Mohamad Moussa haidar	***Ministry of Agriculture
		La Martine Confectionnery Co.	Hussein Amer			

		Hussein Khusheish Establishme	Hussein Khalil Khusheish	Wood	Georges El-khoury	***Ministry of industry
28July-2	Egypt Woodwork	Assi Brothers	Mohammad Assi	Wood	Ali Berro	***Ministry of Economy
		Florense General Trading Co.	Nagib Barakat	Wood		
August 2008	Study Tour	Moderna & Sarafina Inc.	Ghassan Moubarak	Wood		
2008		Gallery Jaffal for Furniture	Jaffal	Wood		
		Est Sweidan	Atef Sweidan	Wood		
		Establishment of Ayoub	Amine Ayoub	Wood		
					Bassam Kabalan	***Ministry of Industry
					Majed Sanan	***Ministry of Industry
					Marwan Jawhar	***Ministry of Industry
14-20 June	Bahrain Study Tour				Ramzi Shasha	***Ministry of Industry
2008	Dumum Study 1001				Marilyse Chehab	***Ministry of Industry
					Charles Abboud	***Ministry of Industry
					Samir El mir	*Syndicate of Lebanese Food industries
12-16 January	Syria Study Tour	Al Hadaf International Company for Trade and Industry	Mousalem Wahid	Textile	Ali Yaccoub	***Ministry of Industry
2009		Trussadia Co. for Trade	Jihad Dia	Textile	Charles Abboud	***Ministry of Industry
		Faris Bros.	Abed Al Raouf Faris	Textile		
	IOTEX Study Tour	Kashmar Olive Oil Mill and SONS	Abed Al Amir Kashmar	Olive oil	Georges El-khoury	
21-25		Aidibi Establishment for General Trade	Ahmad Aidibi	Olive oil	Hussein Huteit	
March 2008		Modern Olive Oil Mill	Ahamad Ajami	olive oil	Pierre Abi Nakhoul	***Ministry of Industry
2008		Joseph Rizk Olive Oil Mill	Fidel Rizk	Olive oil		
		Al Marj Olive Press	Youssef Fehayli	Olive oil		1
		Khreyss Olive Oil Mill	A Khreyss & R. Youssef	Olive oil		
	COMFAR Study Tour				Bassam Kabalan	*Industrial Research Institute
					Charles Abboud	***Ministry of Industry
					Hiba Dbouk	***Ministry of Industry
7-11 April 2008					Manal Yassine	***Ministry of Industry
					Mona Siblini	***Ministry of Agriculture
2000					Nisrine Merhi	***Ministry of Industry
					Samir El mir	*Syndicate of Lebanese Food industries
					virginia Iskandar	***Ministry of Finance

		Hassan Awada Factory and Furniture	Hassan Awada	Wood	Hassan Yassin company*	Hassan Yassin company*
	Furniture Technology training	Est. Maki for Trade and Design	Ali Maki	Wood	A.B.Z Bahsoun	A.B.Z Bahsoun
		Rashid Youniss design and furniture	Rashid Ali Younis	Wood	Al Rachidi company	Al Rachidi company
		Hussein Awada Factory	Hussein Ahmad Awada	Wood	Al Roubayeeh Co.	Al Roubayeeh Co.
		Hussein Khusheish Establishment	Hussein Khalil Khusheish	Wood	Chams Dine	Chams Dine
		Khazaal Factory	Fayez Mohammad Khazaal	Wood	Daamoush company	Daamoush company
		Ali Mourtada Azki Establishment for Woodwok	Ali Mourtada Azki	Wood	Hassan Fakih	Hassan Fakih
		Est. of Skaiki for Trade	Ibrahim Skaiki	Wood	Hassan Farhat	Hassan Farhat
1-24 July 2010		Ahmad Hassan Sadek Sawmill	Ahmad Sadek	Wood	Khalifi company	Khalifi company
2010		Sabrawi Brothers Est.	Abbas Sabrawi	Wood	Makki company*	Makki company*
		Est. Hassan Sleiman	Hassan Sleiman	Wood	Moderna*	Moderna*
		Establishment of Ayoub for Production and Trade	Amine Ayoub	Wood	Wehbi Carpentry	Wehbi Carpentry
		Yassine Sawmill	Hassan Yassine	Wood	Zahra company	Zahra company
		Est Sweidan	Atef Sweidan	Wood	Mix & Bake	Mix & Bake
		Est. AL Porsh	Sobhi AL Porsh	Wood	Sharaf Elddine Co.	Sharaf Elddine Co.
		Gallery Jaffal for Furniture	Jaffal	Wood	Omar Ismail	Omar Ismail
		Moderna & Sarafina Inc.	Ghassan Moubarak	Wood	Biem International	Biem International
		Drian	Ismat Drian	Wood	Daher Gallery	Daher Gallery
		Assi Brothers	Mohammad Assi	Wood	Hassan Yassin company*	

		Hussein Awada Factory	Hussein Awada	Wood	Mr. Mustafa Antar	CCIAS board member
		Hassan Awada Factory	Hassan Awada	Wood	Mohammad Saudi	President of Saida Municipality
		Est. Maki for trade	Ali Maki	Wood	Mr. Amine Ayoub	President of the Woodwork cluster in the South
		Rashid Youness for design	Rashid Youniss	Wood	Ms. Nada Sweidan	
		Ali Mortada Azki	Ali Mourtada Azki	Wood	Ms. Nathalie Wehbe	***MoET
		Ahmad Hassan Sadek sawmill	Mr. Ahmad Sadek	Wood	Mr. Wulf Selbach	GTZ (German Technical
		Yassine Sawmill	Mr. Hassan Yassine	Wood	Mr. Naeiim Friwat	Cooperation)
		Sabrawi Brothers Est.	Mr. Abbas Sabrawi	Wood	Mr. Mohammad Samih Ghaddar	SBIC board member
		Est. Ayoub for Production	Hicham Hazimeh	Wood	Mr. Issam Ali Issa	SouthBIC furniture cluster
		Hussein Awada Factory	Mr. Ahmed Awada	Wood	Mr. Ali Shebli	SouthBIC furniture cluster
	Closing Workshop For the Furniture Technology training	Hassan Awada Factory	Mr. Hassan Awada	Wood	Akram Mshaymesh	SouthBIC furniture cluster
		Est. Maki for trade and Design	Mr. Ali Maki	Wood	Mr. Samir Baitamouni	SouthBIC furniture cluster
26 July 2010		Rashid Youness for design and furniture	Mr. Rashid Youniss	Wood	Mr. Abdullah Samir Bawab	SouthBIC furniture cluster
		Ali Mortada Azki Establishment	Mr. Ali Mourtada Azki	Wood	Mr. Souheil Mansour	SouthBIC furniture cluster
		Ahmad Hassan Sadek sawmill	Mr. Ahmad Sadek	Wood	Mr. Hussein Daher	SouthBIC furniture cluster
		Yassine Sawmill	Mr. Hassan Yassine	Wood	Mr. Walid Abi Nassal	SouthBIC furniture cluster
1		Sabrawi Brothers Est.	Mr. Abbas Sabrawi	Wood	Mr. Sami Khoshesh	SouthBIC furniture cluster
					Mr. Afif Hamoudi	Press - Lebanon Voice
					Mr. Abdullah Halawi	
					Ms. Caroline Bitar	***MoET
					Mohammad Dahsha	Press
					Ms. Hala Hamdan	UNIDO
					Mr. Nabil Boutros	Business association
					Mr. Elie Salibi	Business association
					Mr. Ghassan Zaatari and Mr. Raefa Mallah	Press- Saida News

		Mr. Mr. Shakir Mahmoud Bress	***Ministry of planning and development Cooperation- Iraq
		Mr. Erik Ladefoged Mr. Haidar El Banaa	UNIDO
		Mr. Nafet Nadah	Press
		Mr. George El- Khoury	***MoI
		Mr. Khaled El Mekwad	UNIDO
		Mr. Mohammad El Zaatari	CCIAS
		Mr. Karim Hammoud	SouthBIC
		Ms. Maya Hankir Ms. Zaynab	Soumble
		Ms. Caroline Bitar	***MoET
		Mr. Mohammad Dahsha	Press

		Abou Ghaida Spices	Abdel Amir Abou Ghaida	Spices, Grains	Abou Ghaida Spices	Abdel Amir Abou Ghaida
		Ghosson Pickles	Imad Abdel Hussein Ghosson	Pickles	Ghosson Pickles	Imad Abdel Hussein Ghosson
		A.O. Ghandour SONS SAL.	Abdel Kader Ghandour	Tahini, Haleweh, Beans	A.O. Ghandour SONS SAL.	Abdel Kader Ghandour
		Salhab Ice Cream	Khalil Salhab	Ice cream	Salhab Ice Cream	Khalil Salhab
		Kalaway Modern Olive Oil Mill	Atef Khalil Alayan	Olive Oil	Kalaway Modern Olive Oil Mill	Atef Khalil Alayan
		Kashmar Olive Oil Mill and SONS	Abed Al Amir Kashmar	Olive Oil	Kashmar Olive Oil Mill and SONS	Abed Al Amir Kashmar
		Khreyss Olive Oil Mill	A Khreyss & R. Youssef	Olive Oil	Khreyss Olive Oil Mill	A Khreyss & R. Youssef
		Al Marj Olive Press	Youssef Fehayli	Olive Oil	Al Marj Olive Press	Youssef Fehayli
1July – 30	On-site implementation of FSMS	Joseph Rizk Olive Oil Mill	Fidel Rizk	Olive Oil	Joseph Rizk Olive Oil Mill	Fidel Rizk
October 2010		Modern Olive Oil Mill	Ahamad Ajami	Olive Oil	Modern Olive Oil Mill	Ahamad Ajami
		Harb Roastery	Riad Harb	Roastery	Harb Roastery	Riad Harb
		Sbaiti Ice Cream	Jaafar Sbaiti	Ice Cream	Sbaiti Ice Cream	Jaafar Sbaiti
		Kadmous Factory	Mohammad Ahmad Farhat	Tahini, Haleweh	Kadmous Factory	Mohammad Ahmad Farhat
		Harb Dairy Products	Ebaa Harb	Dairy Products	Harb Dairy Products	Ebaa Harb
		Patisserie Sara	Ali Amine Kanso	Confectio nery, Sweets	Patisserie Sara	Ali Amine Kanso
		Sadaka Sweets	Jihad Sadaka	Sweets	Sadaka Sweets	Jihad Sadaka
		Chaaban Confectionnery	Mohammad Chaaban	Confectio nery, Sweets	Chaaban Confectionnery	Mohammad Chaaban
		La Martine Confectionnery Co.	Hussein Amer	Chewing Gum	La Martine Confectionnery Co.	Hussein Amer

				Roula Abi Ramia	Food Safety expert
				Ali Ghazi Assyala	Food Safety expert
				Maya Majdalany	Food Safety expert
				Rana Knaiher	Food Safety expert
				Lina Harb	Food Safety expert
				Maria El Deghel	Food Safety expert
	Training of Trainers Workshop for the On-site implementation of FSMS			Joseph Haddad	Food Safety expert
				Lamis Choueiri	Food Safety expert
				Omar Dib	Food Safety expert
19-22 July				Zahra Nour Eddine	Food Safety expert
2010				Ghassan	Food Safety expert
				Rita Yaacoub	Food Safety expert
				Nicolas Dagher	Food Safety expert
				Mirna Atwi	Food Safety expert
				Mirna Roufael	Food Safety expert
				Elias Najem	Food Safety expert
				Jeanine Gabriel	Food Safety expert
				Pauline Abou Faysal	Food Safety expert
				Elie Awad	MoI
				Paul El Masri	MoI

*** Government Institutions

** Students

* Business Associations